



Is Your Sales Team Ready For This Economy?

Selling financial services is never easy. But in this market, it can seem downright impossible. With volatility at an all-time high, and confidence near an all-time low, financial consultants are struggling to keep afloat, much less take advantage of the opportunities that are out there. But what if they could create a structured program that actually allowed them to grow their accounts in tough times?

That's where Anthony Galie comes in. For thirty years, he's been teaching top performers in the financial industry how to consistently grow their client list – in any market. How does he do this? By teaching producers to keep their attention on the one thing that always delivers results: their daily goals and activity. Share prices and interest rates may fluctuate, but the fundamentals of selling do not. Any advisor willing to do the hard work of prospecting, qualifying, and meeting with new clients will continue to see their business grow, no matter what's going on in the economy. The challenge,

then, for a financial salesperson lies in remaining focused and motivated in the face of bad news and negativity.

“Wow! What can we say? We’ve just witnessed your seminar on ‘The Subconscious Aspects of Business’ and it was the best I’ve witnessed in the 27 years I’ve been in sales.”

-Karl H. Kazmaier, Prudential Securities

Find out what **Merrill Lynch, Edward Jones**, and even the **Million Dollar Roundtable** already know – that trained therapist, psychologist, and professional speaker Anthony Galie can teach your team the scientific principles of motivation, and show them how to use those tools to win over new business in any market.

There are millions of new accounts out there just waiting to be found. Who's going to remain committed to finding them – you or your competition?



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**Want to find out more about Anthony's programs or check a date on his calendar?
Contact us at 800-462-5738 or email us at goals4u@msn.com.**

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